## Retail Gap Expanded Report

2020 Census, 2021 Estimates with 2026 Projections Calculated using Weighted Block Centroid from Block Groups Edward Weathers

Lat/Lon: 34.9371/-82.3351

| Stallings Road Development Tract                      |                         |       |                         |             |                         |       |
|---|-------------------------|-------|-------------------------|-------------|-------------------------|-------|
| Listing 2208321                                       | 1 mi radius             |       | 3 mi radius             | 5 mi radius |                         |       |
|   | Potential / Sales       | Index | Potential / Sales       | Index       | Potential / Sales       | Index |
| Clothing, Clothing Accessories Stores                 | \$2.58 M / -            | 100   | \$16.55 M / \$1.76 M    | 89          | \$54.4 M / \$25.75 M    | 53    |
| Men's Clothing Stores                                 | \$90.4 K / -            | 100   | \$582.5 K / \$50.04 K   | 91          | \$1.92 M / \$638.89 K   | 67    |
| Women's Clothing Stores                               | \$395.08 K / -          | 100   | \$2.54 M / \$129.43 K   | 95          | \$8.34 M / \$2.49 M     | 70    |
| Children's, Infants' Clothing Stores                  | \$171.14 K/-            | 100   | \$1.1 M / \$233.32 K    | 79          | \$3.59 M / \$6.97 M     | -48   |
| Family Clothing Stores                                | \$1.06 M / -            | 100   | \$6.78 M / -            | 100         | \$22.28 M / \$7.7 M     | 65    |
| Clothing Accessory Stores                             | \$84.74 K / -           | 100   | \$543.17 K/-            | 100         | \$1.79 M/-              | 100   |
| Other Apparel Stores                                  | \$128.94 K / -          | 100   | \$826.9 K/-             | 100         | \$2.71 M / \$2.49 M     | 8     |
| Shoe Stores   | \$433 K / -             | 100   | \$2.78 M / \$1.35 M     | 51          | \$9.11 M / \$5.45 M     | 40    |
| Jewelry Stores  | \$201.38 K/-            | 100   | \$1.29 M/-              | 100         | \$4.31 M/-              | 100   |
| Luggage Stores  | \$15.85 K/-             | 100   | \$104.02 K/-            | 100         | \$340.99 K/-            | 100   |
| Furniture, Home Furnishings Stores                    | \$1.26 M / \$869.19 K   | 31    | \$8.1 M / \$6.61 M      | 18          | \$26.69 M / \$14.41 M   | 46    |
| Furniture Stores                                      | \$776.57 K / \$530.34 K | 32    | \$4.97 M / \$4.98 M     | 0           | \$16.43 M / \$7.27 M    | 56    |
| Floor Covering Stores                                 | \$132.61 K / \$338.86 K | -61   | \$854.33 K / \$1.63 M   | -48         | \$2.8 M / \$2.12 M      | 24    |
| Other Home Furnishing Stores                          | \$354.21 K/-            | 100   | \$2.27 M/-              | 100         | \$7.46 M / \$5.01 M     | 33    |
| Electronics, Appliance Stores                         | \$961.07 K / \$359.19 K | 63    | \$6.19 M / \$9.52 M     | -35         | \$20.24 M / \$13.72 M   | 32    |
| Building Material, Garden Equipment, Supplies Dealers | \$3.11 M / \$625.44 K   | 80    | \$20.08 M / \$11.59 M   | 42          | \$65.59 M / \$63.38 M   | 3     |
| Home Centers  | \$1.46 M / -            | 100   | \$9.45 M / \$3.9 M      | 59          | \$30.86 M / \$43.8 M    | -30   |
| Paint, Wallpaper Stores                               | \$107.27 K/-            | 100   | \$693.27 K/-            | 100         | \$2.26 M / \$1.43 M     | 37    |
| Hardware Stores                                       | \$134.41 K / \$53.86 K  | 60    | \$867.24 K / \$287.63 K | 67          | \$2.84 M / \$1.43 M     | 50    |
| Other Building Materials Stores                       | \$1.03 M / \$571.58 K   | 45    | \$6.69 M / \$6.54 M     | 2           | \$21.82 M / \$12.46 M   | 43    |
| Outdoor Power Equipment Stores                        | \$49.18 K / -           | 100   | \$317.32 K/-            | 100         | \$1.04 M / \$97.76 K    | 91    |
| Nursery, Garden Stores                                | \$321.73 K/-            | 100   | \$2.07 M / \$869.54 K   | 58          | \$6.77 M / \$4.16 M     | 39    |
| Food, Beverage Stores                                 | \$8.38 M / \$538.9 K    | 94    | \$54.36 M / \$35.19 M   | 35          | \$176.01 M / \$201.86 M | -13   |
| Grocery Stores  | \$7.49 M / \$64.76 K    | 99    | \$48.57 M / \$28.11 M   | 42          | \$157.17 M / \$182.82 M | -14   |
| Convenience Stores                                    | \$290.49 K / \$33.69 K  | 88    | \$1.89 M / \$1.76 M     | 7           | \$6.09 M / \$4.48 M     | 27    |
| Meat Markets  | \$85.27 K/-             | 100   | \$556.85 K/-            | 100         | \$1.8 M / \$105.65 K    | 94    |
| Fish, Seafood Markets                                 | \$31.5 K/-              | 100   | \$203.33 K/-            | 100         | \$654.25 K / \$10.25 K  | 98    |
| Fruit, Vegetable Markets                              | \$51.72 K/-             | 100   | \$337.5 K/-             | 100         | \$1.09 M/-              | 100   |
| Other Specialty Food Markets                          | \$90.29 K/-             | 100   | \$583.34 K / \$254.27 K | 56          | \$1.89 M / \$746.56 K   | 60    |
| Liquor Stores   | \$347.78 K / \$440.45 K | -21   | \$2.23 M / \$5.07 M     | -56         | \$7.33 M / \$13.7 M     | -47   |

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|--|-------------------------|-------------|-------------------------|-------|-------------------------|-------|
|  | Potential / Sales       | Index       | Potential / Sales       | Index | Potential / Sales       | Index |
| Health, Personal Care Stores                     | \$2.06 M / \$562.2 K    | 73          | \$13.35 M / \$11.32 M   | 15    | \$43.37 M / \$34.54 M   | 20    |
| Pharmacy, Drug Stores                            | \$1.73 M / \$562.2 K    | 67          | \$11.18 M / \$10.57 M   | 5     | \$36.32 M / \$31.19 M   | 14    |
| Cosmetics, Beauty Stores                         | \$101.06 K/-            | 100         | \$653.53 K/-            | 100   | \$2.13 M / \$495.51 K   | 77    |
| Optical Goods Stores                             | \$115.49 K/-            | 100         | \$748.21 K / \$517.51 K | 31    | \$2.43 M / \$1.05 M     | 57    |
| Other Health, Personal Care Stores               | \$118.03 K/-            | 100         | \$765.96 K / \$230.95 K | 70    | \$2.49 M / \$1.81 M     | 27    |
| Sporting Goods, Hobby, Book, Music Stores        | \$969.72 K / \$330.89 K | 66          | \$6.2 M / \$4.11 M      | 34    | \$20.5 M / \$24.08 M    | -15   |
| Sporting Goods Stores                            | \$533.33 K / -          | 100         | \$3.4 M / \$1.77 M      | 48    | \$11.26 M / \$18.51 M   | -39   |
| Hobby, Toy, Game Stores                          | \$154.82 K / \$230.72 K | -33         | \$994.98 K / \$2 M      | -50   | \$3.26 M / \$3.66 M     | -11   |
| Sewing, Needlecraft Stores                       | \$47.92 K / \$19.89 K   | 58          | \$306.24 K / \$170.68 K | 44    | \$1.02 M / \$1.43 M     | -29   |
| Musical Instrument Stores                        | \$43.24 K / -           | 100         | \$282.19 K / \$69.39 K  | 75    | \$914.93 K / \$73.62 K  | 92    |
| Book Stores                                      | \$190.41 K / \$80.28 K  | 58          | \$1.22 M/\$102 K        | 92    | \$4.05 M / \$407.99 K   | 90    |
| General Merchandise Stores                       | \$8.23 M/-              | 100         | \$53.14 M / \$40.06 M   | 25    | \$172.94 M / \$82.85 M  | 52    |
| Department Stores                                | \$2.13 M / -            | 100         | \$13.68 M / \$36.76 M   | -63   | \$44.76 M / \$55.68 M   | -20   |
| Warehouse Superstores                            | \$5.3 M / -             | 100         | \$34.27 M/-             | 100   | \$111.26 M/-            | 100   |
| Other General Merchandise Stores                 | \$804.36 K / -          | 100         | \$5.19 M / \$3.31 M     | 36    | \$16.92 M / \$27.17 M   | -38   |
| Miscellaneous Store Retailers                    | \$1.12 M / \$52.67 K    | 95          | \$7.24 M / \$6.61 M     | 9     | \$23.61 M / \$13.37 M   | 43    |
| Florists   | \$39.17 K/-             | 100         | \$255.06 K / \$57.05 K  | 78    | \$838.08 K / \$196.62 K | 77    |
| Office, Stationary Stores                        | \$111.06 K/-            | 100         | \$713.74 K/-            | 100   | \$2.34 M / \$209.46 K   | 91    |
| Gift, Souvenir Stores                            | \$134.58 K / -          | 100         | \$865.82 K / \$75.87 K  | 91    | \$2.83 M / \$382.35 K   | 87    |
| Used Merchandise Stores                          | \$76.28 K / -           | 100         | \$495.57 K / \$533.54 K | -7    | \$1.63 M / \$2.2 M      | -26   |
| Pet, Pet Supply Stores                           | \$456.62 K/-            | 100         | \$2.94 M / \$5.19 M     | -43   | \$9.6 M / \$7.13 M      | 26    |
| Art Dealers                                      | \$36.83 K / -           | 100         | \$234.84 K / -          | 100   | \$769.86 K / \$268.54 K | 65    |
| Mobile Home Dealers                              | \$67.02 K / -           | 100         | \$433.04 K / -          | 100   | \$1.41 M / \$635.72 K   | 55    |
| Other Miscellaneous Retail Stores                | \$199.57 K / \$52.67 K  | 74          | \$1.3 M / \$761.43 K    | 41    | \$4.19 M / \$2.34 M     | 44    |
| Non-Store Retailers                              | \$3.78 M / \$275.49 K   | 93          | \$24.36 M / \$2.17 M    | 91    | \$79.67 M / \$7.26 M    | 91    |
| Mail Order, Catalog Stores                       | \$3.14 M / \$275.49 K   | 91          | \$20.23 M / \$2.05 M    | 90    | \$66.25 M / \$4.8 M     | 93    |
| Vending Machines                                 | \$86.22 K / -           | 100         | \$559.82 K/-            | 100   | \$1.82 M / \$124.03 K   | 93    |
| Fuel Dealers                                     | \$311.01 K/-            | 100         | \$2.02 M / -            | 100   | \$6.54 M / \$1.87 M     | 71    |
| Other Direct Selling Establishments              | \$240.84 K / -          | 100         | \$1.55 M / \$120.22 K   | 92    | \$5.07 M / \$456.49 K   | 91    |

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| Stallings Road Development Tract    |                         | _     |                       |       |                         |       |
|-------------------------------------|-------------------------|-------|-----------------------|-------|-------------------------|-------|
| Listing 2208321                     | 1 mi radius             |       | 3 mi radius           |       | 5 mi radius             |       |
|                                     | Potential / Sales       | Index | Potential / Sales     | Index | Potential / Sales       | Index |
| Accommodation, Food Services        | \$7.29 M / \$383.1 K    | 95    | \$46.79 M / \$40.03 M | 14    | \$153.42 M / \$139.31 M | 9     |
| Hotels, Other Travel Accommodations | \$401.26 K/-            | 100   | \$2.57 M / \$102.78 K | 96    | \$8.44 M / \$767.17 K   | 91    |
| RV Parks                            | \$4.09 K / \$2.23 K     | 45    | \$25.6 K / \$7.28 K   | 72    | \$82.41 K / \$13.17 K   | 84    |
| Rooming, Boarding Houses            | \$2.35 K/-              | 100   | \$16.42 K/-           | 100   | \$57.04 K / -           | 100   |
| Full Service Restaurants            | \$4.27 M / \$395.83 K   | 91    | \$27.38 M / \$26.39 M | 4     | \$89.79 M / \$88.1 M    | 2     |
| Limited Service Restaurants         | \$1.98 M / \$140.99 K   | 93    | \$12.72 M / \$14 M    | -9    | \$41.72 M / \$43.61 M   | -4    |
| Special Food Services, Catering     | \$633.93 K/-            | 100   | \$4.07 M / \$84.32 K  | 98    | \$13.32 M / \$8.49 M    | 36    |
| Drinking Places                     | \$181.74 K / \$25.78 K  | 86    | \$1.16 M / \$606.33 K | 48    | \$3.84 M / \$2.16 M     | 44    |
| Gasoline Stations                   | \$6.2 M / \$4.17 M      | 33    | \$40.14 M / \$69.34 M | -42   | \$129.1 M / \$174.58 M  | -26   |
| Motor Vehicle, Parts Dealers        | \$11.43 M / \$2.58 M    | 77    | \$73.13 M / \$45.94 M | 37    | \$238.57 M / \$143.52 M | 40    |
| New Car Dealers                     | \$8.78 M / \$2.26 M     | 74    | \$56.13 M / \$29.29 M | 48    | \$182.99 M / \$100.56 M | 45    |
| Used Car Dealers                    | \$906.54 K / \$45.58 K  | 95    | \$5.8 M / \$6.55 M    | -12   | \$18.9 M / \$19.19 M    | -2    |
| Recreational Vehicle Dealers        | \$182.76 K/-            | 100   | \$1.16 M/-            | 100   | \$3.86 M / -            | 100   |
| Motorcycle, Boat Dealers            | \$396.12 K/-            | 100   | \$2.53 M / \$299.41 K | 88    | \$8.32 M / \$1.37 M     | 83    |
| Auto Parts, Accessories             | \$700.02 K / \$78.87 K  | 89    | \$4.51 M / \$5.14 M   | -12   | \$14.68 M/\$11.23 M     | 24    |
| Tire Dealers                        | \$467.09 K / \$191.19 K | 59    | \$3.01 M / \$4.66 M   | -35   | \$9.81 M / \$11.17 M    | -12   |
| 2021 Population                     | 5,119                   |       | 33,319                |       | 100,858                 |       |
| 2026 Population                     | 5,490                   |       | 35,837                |       | 109,009                 |       |
| % Population Change 2021-2026       | 7.2%                    |       | 7.6%                  |       | 8.1%                    |       |
| 2021 Adult Population Age 18+       | 4,001                   |       | 26,159                |       | 79,598                  |       |
| 2021 Population Male                | 2,505                   |       | 16,293                |       | 48,654                  |       |
| 2021 Population Female              | 2,614                   |       | 17,026                |       | 52,204                  |       |
| 2021 Households                     | 2,045                   |       | 13,360                |       | 40,662                  |       |
| 2021 Median Household Income        | 70,808                  |       | 63,725                |       | 69,424                  |       |
| 2021 Average Household Income       | 77,601                  |       | 76,477                |       | 84,971                  |       |